



STEEL, BRASS, PLASTIC, STAINLESS & ALUMINUM PIPE NIPPLES - MALLEABLE, BRONZE, COPPER & STEEL FITTINGS
2277 East Fifteenth Street Los Angeles, CA 90021-2841 (213) 625-2723 Fax: (213) 625-5734 <http://www.eagray.com>

May 9, 2014

IMPORTANT PRICING ANNOUNCEMENT

To Our Valued Customers:

Over the last three years, the Edmund A. Gray Company has made an effort to maintain a measure of 'market stability' in our industry following the economic turbulence we had all experienced the previous few years. During that time, we have held our pricing at the same level while continuing to experience increases in the costs of raw materials, energy, labor and finished goods from our suppliers.

We are, unfortunately, no longer able to absorb these continuing increases and so, at this time, the Edmund A. Gray Company finds it necessary to increase pricing on many of our products. The products affected by this list price increase and the approximate percentage of increase are as follows:

<i>Pipe Nipples:</i>	<i>~ % Change</i>	<i>Pipe Fittings:</i>	<i>~ % Change</i>
Steel (<i>All Schedules and Finishes</i>)	11%	Malleable Iron	16%
Red Brass	6%	Std. Cast Bronze	6%
PVC (<i>Sch.80</i>) Plastic	15%	Wrot Copper	15%
CPVC (<i>Sch.80</i>)	NEW	Stainless Steel (<i>304</i>)	NEW
Stainless Steel (<i>304 & 316</i>)	5-8%	Merchant Steel Fittings	15%
Aluminum	10%	Merchant Steel Couplings	15%

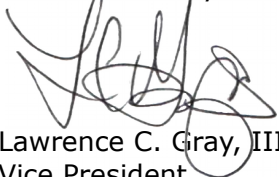
These pricing changes will take effect at the end of business on Friday, July 11, 2014.
(*New prices will be in effect on Monday July 14th.*)

New pricing will be available for download on or before Friday, May 30, 2014, at www.eagray.com, **as well as** by request from our sales reps in each of your territories when they are calling on you, **and** via email requests sent to them, or sent directly to sales@eagray.com.

Based on purchasing history, we reserve the right to limit orders or order volumes prior to July 11, 2014. Please email sales@eagray.com with any special information requests or questions you may have.

We are proud to be able to service your needs by shipping accurate and complete orders, offering high product quality and service levels available in our industry at competitive prices. On behalf of the Edmund A. Gray Company and its employees, we thank you for your continued support.

Cordially,
Edmund A. Gray Company



Lawrence C. Gray, III
Vice President

“IF IT’S A PIPE NIPPLE WE HAVE IT”