

# EDMUND A. GRAY COMPANY, Inc.

SINCE 1910

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web: <http://www.eagray.com>

**STEEL, BRASS, PLASTIC, STAINLESS AND ALUMINUM PIPE NIPPLES**

## IMPORTANT PRICING ANNOUNCEMENT

June 1, 2011

To Our Valued Customers:

Due largely to continually rising costs of raw materials, as well as increases in energy, labor and finished goods from offshore suppliers, the Edmund A Gray Company again finds it necessary to increase pricing on some of our products at this time. *We continually receive increases from our providers, suppliers, and vendors, but we are no longer able to absorb the recent, more significant increases.*

At the Edmund A Gray Company, we are proud to be able to service your needs with the highest product quality and service levels available in our industry at competitive prices.

At this time, products affected by this list price increase and the approximate percentage of increase are as follows:

<b><i>Material</i></b>	<b><i>Approx % Increase</i></b>
Steel Pipe Nipples, All Schedules and Finishes	8%
Brass Pipe Nipples	9%
Plastic Pipe Nipples	10%
Stainless Steel and Aluminum Pipe Nipples	5%
Malleable Iron Pipe Fittings	8%
Merchant Steel Fittings	8%
Merchant Steel Couplings	8%
Cast Bronze Fittings	9%
AB1953 Cast Bronze Pipe Fittings	9%
Copper Fittings	5%

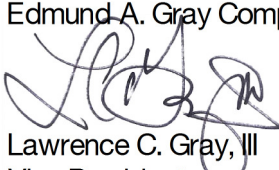
**These pricing changes will take effect at the start of business on Monday, July 11, 2011.**

The new pricing will be available for download no later than Friday, June 17, 2011, at [www.eagray.com](http://www.eagray.com), **as well as** by request from our sales reps in each of your territories when they are calling on you, **and** via email requests sent directly to [sales@eagray.com](mailto:sales@eagray.com).

Based on purchasing history, we reserve the right to limit orders or order volumes prior to June 17, 2011. Please email [sales@eagray.com](mailto:sales@eagray.com) with any special information requests or questions you may have.

On behalf of the Edmund A. Gray Company and its employees, thank you for your continued support.

Cordially,  
Edmund A. Gray Company

  
Lawrence C. Gray, III  
Vice President

**"IF IT'S A PIPE NIPPLE . . . . WE HAVE IT"**