

Thank you for your interest in the Edmund A. Gray Company. Since 1910, we have strived to maintain the highest levels of product quality and excellence of service to our customers. We are hopeful that your business will become one of those valued customers.

If you have any questions regarding the information enclosed in this package or about any of the products and services we offer, please do not hesitate to call us. We are available Monday thru Friday from 7:00am until 5:00pm to assist you.

Enclosed you will find the following documents. Please read them over carefully and fill out the required sheets and return them to us.

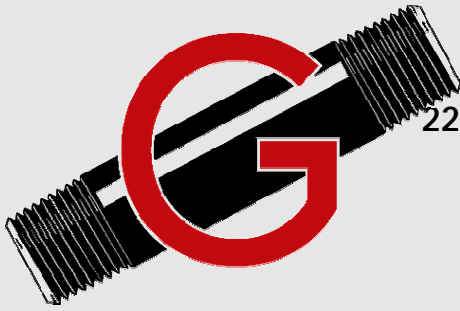
1. Edmund A. Gray Company Product Line
2. Our "Commitment To Quality"
3. Application for Open Account *(please print, fill out and return)*
4. Resale Card Information *(please print, fill out and return)*
5. Our "Policies and Conditions of Sale"

We will make every effort to process your application quickly. From time to time, business conditions may adversely affect the information we receive from your listed references or their timely response to us. This may have an effect on the status of your account with us. Should you wish to discuss this, please contact us.

Again, thank you for your interest, and we look forward to providing your business with all of the products and services that the Edmund A. Gray Company offers.

Cordially,

Edmund A. Gray Company, Inc.



EDMUND A. GRAY COMPANY, Inc.

2277 East Fifteenth Street Los Angeles, CA 90021-2841

Phone: (213) 625-2723 FAX: (213) 625-5734

<http://www.eagray.com>

email: sales@eagray.com

PRODUCT LINE

PIPE NIPPLES

Steel

Black Standard & Extra Heavy (*ERW*)

Galvanized Standard & Extra Heavy (*ERW*)

Seamless Pipe Nipples (*with Traceability*)
Schedule 40, 80, 160, and Double Extra Heavy

Right and Left Combination - *Black & Galvanized*

Grooved Adaptor Nipples

Pipe Nipple Assortments

Brass

"Red Brass" (*Schedule 40 and 80*) Seamless

PVC

PVC Plastic (*Schedule 80*)
Molded and Machined

Molded Poly Cut-Off Risers

PVC Plastic (*Schedule 40*) 90° Street Elbows

"Marlex" 90° Street Elbows (*for swing joints*)

Stainless & Aluminum

Aluminum (*Schedule 40 and 80*)

Stainless Steel - Types 304 and 316
Schedule 40, 80, 160, and Double Extra Heavy

ON ALL MATERIALS

Cut-to-Length Pipe & Special Fabrication

Tank and Longscrew Nipples

"GRAY TRAYS" in 1/2", 3/4" and 1"

PIPE FITTINGS

Malleable Iron Pipe Fittings
Black & Galvanized (Imported)

Threaded Brass (*Bronze*) Pipe Fittings
(Imported)

Steel Pipe Fittings (Plugs, Bushings, Caps)
Manufactured by: BILLCO CORPORATION

Copper Tube Fittings (*Imported*)

Couplings

Standard Merchant Steel
Black and Galvanized - Full and Half

Standard Merchant Right & Left
Black and Galvanized

API Recessed Line Pipe
Black and Galvanized

Extra Heavy (AAR) Non-Recessed Full

Extra Heavy Non-Recessed Half

Electrical

Rigid Conduit & Aluminum
Running Thread & Pipe Nipples

Other Products and Services

BAR CODING of Individual Pieces
Upon Request (additional charges may apply)

EDI (Electronic Data Interchange)

Pipe Nipple Display Racks

"Jr. Gray Trays" in 1/2" and 3/4"

"IF IT'S A PIPE NIPPLE WE HAVE IT"

EDMUND A. GRAY COMPANY, Inc.

SINCE 1910



STEEL, BRASS, PLASTIC, STAINLESS AND ALUMINUM PIPE NIPPLES

2277 East Fifteenth Street
(213) 625-2723 Fax: (213) 625-5734

Los Angeles, CA 90021-2841
web: <http://www.eagray.com>

"Commitment to Quality"

The Edmund A. Gray Company is dedicated to providing the best possible goods and services available in its industry. Our goal is to provide goods and customer service that are plainly superior to those available from other organizations.

The quality of our services begins at the time business is solicited by our sales representatives and continues through our inside sales department, production department, warehouse and shipping department and is not concluded until our customer is satisfied with our products and performance.

The quality of our product begins with the purchase of only the highest fabrication quality pipe available at competitive prices. This pipe must meet all applicable standards and specifications and will be inspected accordingly, upon arrival (e.g.: welded steel pipe: ASTM A-53, etc.).

All pipe nipples manufactured by Edmund A. Gray Company are made to conform to the federal (WWN 351, as amended) and industry specifications (ASTM A-733-89, as amended and ANSI B1.20.1). In our quest to manufacture the highest quality pipe nipples available, the gauging techniques utilized at Edmund A. Gray Company are more stringent than those outlined in the previously mentioned specifications.

Potential production machine operators are trained to our standards for a minimum of six (6) months before being considered able to perform to those standards without continuous supervision.

Finished pipe nipples are individually, visually inspected at the packing department, prior to being cartoned/bundled. The packers take extreme care to ensure that correct quantity is carefully placed in the appropriate container or bundle in order to maintain the quality of both the product and the packaging.

The warehouse, shipping and will-call staff ensures that each and every order is given the highest level of importance. We continually strive to maintain our excellent reputation for providing top quality products with the best turn-around time, fill rate and accuracy in our industry.

Our commitment to quality includes every person in every job throughout this company. Each employee is responsible for his/her own performance and is expected to perform his/her specific job to the best of their abilities.

With the commitment and help of all persons involved, our goal is real and attainable.

"IF IT'S A PIPE NIPPLE WE HAVE IT"

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 2277 East Fifteenth Street
 Los Angeles, CA 90021-2841
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APPLICATION FOR OPEN ACCOUNT

STEEL, BRASS, PLASTIC, STAINLESS AND ALUMINUM PIPE NIPPLES
 MALLEABLE IRON, BRONZE, MERCHANT STEEL AND COPPER PIPE FITTINGS

BUSINESS INFORMATION

Company Name _____	
Business Address _____	
Billing Address _____	
Telephone _____	FAX _____ web/email: _____
Kind of Business _____	Date Established _____
Federal Tax ID _____	SIC# _____
Resale # _____	D&B# _____
<input type="checkbox"/> Corporation Officer / Title _____ Incorporated: Year: _____ City/State: _____	
<input type="checkbox"/> Partnership Partner Name _____ Partner Name _____	
<input type="checkbox"/> Other Name / Address _____ Name / Address _____	

BUSINESS REFERENCES *(Trade References ONLY, please)*

Business Name _____	Phone _____
Address _____	FAX _____
Contact _____	
Business Name _____	Phone _____
Address _____	FAX _____
Contact _____	
Business Name _____	Phone _____
Address _____	FAX _____
Contact _____	

BANKING INFORMATION

Name/Branch _____	Contact _____
Address _____	Phone _____
Account # _____	Account # _____
Account # _____	Account # _____

*Should suit be instituted to collect any debts of the undersigned, the undersigned agrees to pay all reasonable costs of collection and attorney's fees.
 Attached, you will find a copy of our Policies and Conditions of Sale. Your signature below constitutes acceptance of the policies and conditions therein.*

Signed: _____ Title: _____
 Please Print: _____ Date: _____

MANUFACTURER AND DISTRIBUTOR OF QUALITY PIPE NIPPLES AND FITTINGS
" IF IT'S A PIPE NIPPLE WE HAVE IT "

We must have a copy of this signed form on file. Please print out this form, fill in your information and return it to us. You may return it using one of the following methods:

Mail to: Edmund A. Gray Company, Inc.
2277 East Fifteenth Street
Los Angeles, CA 90021-2841

Fax to: (213) 625-5734

Email: Complete the form and scan it as a .pdf or .tif document.
Send the electronic version to sales@eagrays.com

FIRM NAME _____

I HEREBY CERTIFY

That I hold a valid sellers permit number _____
Issued pursuant to the Sales and Tax Law; that I am engaged in the business of selling:

_____ that the tangible personal property purchased by me described herein which I shall purchase from

EDMUND A. GRAY COMPANY, Inc.

Will be resold by me in the form of tangible personal property; PROVIDED, however, that in the event of any such property is used for any purpose other than retention, demonstration or display while holding it for sale in the regular course of business, it is understood that I am required by the Sales and Use Tax Law to report and pay for the tax, measured by the purchase price of such property.

Description of Property to be purchased: _____

Dated: _____ Signature: _____

at: _____ By & Title: _____

Phone: _____

Address: _____

**PLEASE REMEMBER TO SIGN THE FORM!
THANK YOU**

EDMUND A. GRAY COMPANY, Inc.
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POLICIES AND CONDITIONS OF SALE

REVISED: 03.01.2007

STEEL, BRASS, PLASTIC, STAINLESS AND ALUMINUM PIPE NIPPLES
MALLEABLE IRON, BRONZE, MERCHANT STEEL AND COPPER PIPE FITTINGS

The following Policies and Conditions of Sale are designed and written in the spirit of fairness to all who are party to various transactions (Purchase Orders, Sales Orders, Shipments, Invoices, etc...) with the Edmund A. Gray Company. From time-to-time we receive Policies and/or Terms & Conditions from individual customers. While we will attempt to comply with our customers' wishes, in instances where a conflict occurs between our Policies and Conditions of Sale and theirs, the Policies and Conditions of Sale herein supersede any and all others in regards to the transaction.

PRICING: Prices are effective on the dates published at the time of shipment, supersede all previous quotations and are subject to change without notice. Orders are subject to the prices in effect at the time of shipment and to the availability of material, whether or not orders bear any prices. Our minimum order charge is \$25.00 NET, not including any freight charges.

CARTON QUANTITIES: We reserve the right to adjust quantities ordered to the next highest standard carton or master carton quantity. Industry standard individual carton quantity for most steel pipe nipples is twenty-five (25) pieces per carton. Some sizes of 1/2" and 3/4" Galvanized and Black pipe nipples, from Close to 6" long are packaged into Master Cartons of 300 (12 cartons of 25 each). Any special program rebates or credits will be calculated and applied to full carton quantities ONLY.

SPECIAL ORDERS: "Specials" include, but are not limited to, non-stock items, stock items which have been altered to customer's specifications & unusual quantities of standard, stock items. Orders for "specials" are accepted on a NON-CANCELABLE, NON-RETURNABLE basis. In order to fill customer's order requirements, we reserve the right to ship up to 10% over the original quantities ordered, for which the customer will be billed.

RETURNS & CANCELLATIONS: All stock items, either returned or cancelled, are subject to handling charges. All requests for the return of any product must be made in advance and must include the exact quantity, description, original purchase order number, invoice number, date, and Return Authorization Number. Packaged material must be returned in original cartons and bulk items must be returned in an orderly manner. Mixed returns will be rejected. All items must be in immediately resalable condition. Return freight must be prepaid. Final amount of credit for returns will be determined after product(s) are received and inspected back in our warehouse.

SHORTAGES, OVERAGES, INCORRECT SHIPMENTS: All claims for shortages, overages and/or incorrect shipments must be made in writing and submitted no later than ten (10) days after receipt of the shipment, or the claim will be rejected. We reserve the right to either credit the account or ship the item(s) at "No-Charge". The manufacturer shall determine resolution for overages and incorrect shipments on a case-by-case basis.

TERMS: All billing is based on the calendar month. Any special payment terms are listed on the Invoice. On Stainless Steel and Aluminum pipe nipples, terms of 1/2of 1%, 11th NET apply. A finance charge of 1-1/2% per month will be applied to past due accounts.

FREIGHT ALLOWANCE: All shipments are F.O.B. our factory, Los Angeles, California. Any freight allowance(s) are listed on the Invoice. In cases where the freight rate exceeds the allowance, the difference will be charged to your account and added to the invoice. We reserve the right to control routing and adjust our freight allowance. We accept no responsibility for delays in shipment which are beyond our control. All our products may be combined for the freight allowance. All Package (UPS, etc...) and Parcel Post shipments are subject to a handling charge of \$1.00 per package.

LIMITED WARRANTY: We warrant that any and all pipe nipples manufactured by us be free of defects for a period of ninety (90) days from original sale date. Any product, manufactured by us, found to be defective after our examination, will either be repaired or replaced at no cost to the purchaser. This warranty is limited to the purchase price of the product only. No charges for labor or consequential damages will be allowed. This warranty does not apply to products that have been subject to accident, abuse, misuse, unauthorized alteration, acts of nature, or improper installation, nor does it apply to work performed on customer's material. All warranties, whether expressed or implied, are made to the original buyer only, and terminate upon transfer of the material to any other person or entity for any purpose whatsoever.

CONFIDENTIALITY: This document and any documents transmitted for the purposes of conducting business between your company and Edmund A. Gray Company may contain information that is proprietary to Edmund A. Gray Company and as such, any information contained therein shall not be used for any other purpose other than for which it was transmitted. Any documents and/or information generated and/or transmitted for the purpose of conducting business (including, but not limited to information utilized by the Edmund A. Gray Company in the course of conducting business) shall be maintained in confidence and not disclosed to ANY third party without express prior written consent of the Edmund A. Gray Company.