



**STEEL, BRASS, PLASTIC, STAINLESS & ALUMINUM PIPE NIPPLES - MALLEABLE, BRONZE, COPPER & STEEL FITTINGS**  
2277 East Fifteenth Street Los Angeles, CA 90021-2841 (213) 625-2723 Fax: (213) 625-5734 <http://www.eagray.com>

March 6, 2018

## IMPORTANT PRICING ANNOUNCEMENT

To Our Valued Customers:

The Edmund A. Gray Company prides itself on our efforts to maintain market stability in our industry and, as such, has not increased our list prices in almost four years. During that time, we have continued to experience increases in the costs of raw materials, energy, labor, regulatory compliance and finished goods from our suppliers.

More recently, with the latest news and uncertainty out of Washington DC, some of our suppliers have implemented unprecedented increases in both raw materials and finished goods. Additionally, our industry has seen multiple list price increases over the last three years, totaling over 25% in some categories.

We, unfortunately, are no longer able to absorb these continuing increases and so, at this time, the Edmund A. Gray Company finds it necessary to increase list prices on many of our products. The products affected by this list price increase and the approximate percentage of increase are as follows:

<b><u>Pipe Nipples:</u></b>	<b><u>~ % Change</u></b>	<b><u>Pipe Fittings:</u></b>	<b><u>~ % Change</u></b>
Steel (All Schedules and Finishes)	15%	Malleable Iron	15%
PVC (Sch.80) Plastic	15%	Wrot Copper	10%
CPVC (Sch.80)	10%	Merchant Steel Fittings	20%
Aluminum	15%	Merchant Steel Couplings	20%

**These pricing changes will take effect at the end of business on Friday, April 27, 2018.**

(New prices will be in effect on Monday April 29<sup>th</sup>.)

New pricing will be available for download on or before Monday April 2, 2018, at [www.eagray.com](http://www.eagray.com), **as well as** by request from our sales reps in each of your territories when they are calling on you, **and** via email requests sent to them, or sent directly to [sales@eagray.com](mailto:sales@eagray.com).

Based on purchasing history, we reserve the right to limit orders or order volumes prior to April 27, 2018. Please call us or email [sales@eagray.com](mailto:sales@eagray.com) with any special information requests or questions you may have.

We are proud to be able to service your needs by shipping accurate and complete orders, offering the high product quality and service levels available in our industry, at competitive prices. On behalf of the Edmund A. Gray Company and its employees, we thank you for your continued support.

Cordially,  
Edmund A. Gray Company

Lawrence C. Gray, III  
Vice President

**"IF IT'S A PIPE NIPPLE . . . . WE HAVE IT"**