



**Manufacturer of PIPE NIPPLES & Master Distributor of Quality PIPE FITTINGS, VALVES, FLANGES & SPECIALTIES**  
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December 14, 2020

**IMPORTANT PRICING ANNOUNCEMENT**

To Our Valued Customers:

The Edmund A. Gray Company has endeavored to keep pricing levels stable for the last two years, even in the face of continued governmentally mandated assessments, along with various other increases in the costs of raw materials and finished goods, energy, transportation, insurance and labor.

As we always strive to maintain consistency, we will try to keep the percentage of increase in-line with industry trends on many categories, however certain product groups may necessarily see increases beyond others.

We will be making LIST Price Changes the following categories at the listed (~maximum) percentages. Actual increases may be lower once final pricing is established.

**These pricing changes will take effect at the end of business on Friday, February 12, 2021.**  
*(New prices will be in effect on Monday, February 15, 2021.)*

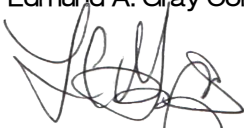
<b>Pipe Nipples</b>		<b>Fittings</b>		<b>Valves</b>	
Steel	~8%	Malleable Iron	~11%	CI/DI Butterfly	~10%
Brass	~12%	Bronze	~8%	Stainless Steel	~10%
Stainless Steel	~9%	Stainless Steel	~9%	Bronze	~10%
PVC & CPVC	~15%	Merchant Steel	~8%	Sanitary Stainless	~15%
Aluminum	~10%	Forged Steel	~10%	PVC	~10%
		Sanitary Stainless	~15%		
		Aluminum	~10%	<b>Specialties</b>	
		Copper Tube Ftgs	~12%	King Combo	~10%
<b>Flanges</b>				Tank Flanges	~10%
Cast Iron	~8%			Sanitary Accessories	~15%
Stainless Steel	~10%				
Carbon Steel	~10%				

New pricing will be available for download by mid-January, at [www.eagray.com](http://www.eagray.com), **as well as** by request from our sales reps in each of your territories when they are calling on you, **and** via email requests sent to them, or sent directly to [sales@eagray.com](mailto:sales@eagray.com). Based on purchasing history, we reserve the right to limit orders and/or order volume prior to February 12, 2021. Please call us or email [sales@eagray.com](mailto:sales@eagray.com) with any special information requests or questions you may have.

We are proud to be able to service your needs by shipping accurate and complete orders, offering consistently high product quality and maintaining competitive pricing to you, our valued partners.

On behalf of the Edmund A. Gray Company and its employees, we thank you for your continued support.

Cordially,  
 Edmund A. Gray Company



Lawrence C. Gray, III  
 Vice President

**“IF IT’S A PIPE NIPPLE . . . . . WE HAVE IT”**